



21 Dirty Tricks at Work: How to Beat the Game of Office Politics

By Mike Phipps, Colin Gautrey

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21 Dirty Tricks at Work: How to Beat the Game of Office Politics By Mike Phipps, Colin Gautrey

21 Dirty Tricks at Work is about lies. The type of underhand, pernicious and downright Machiavellian scheming that goes on in business every day. An estimated £7.8bn is lost each year in the UK alone through unnecessary and counter-productive office politicking. But 21 Dirty Tricks at Work is also a book of hope. It exposes the classic manoeuvres and gives practical advice on dealing with them to the vast majority who just want to do a good day's work.

21 Dirty Tricks at Work provides you with all the information you need to spot negative tactics and self-interested strategies. It shows you how to spot the games frequently being played and how to come out with your credibility intact and your sanity preserved.

So, if you are fed-up of being on the receiving end of constant backbiting and skulduggery from workmates, join hands with the authors and get Machiavelli on the run!

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21 Dirty Tricks at Work: How to Beat the Game of Office Politics By Mike Phipps, Colin Gautrey **Bibliography**

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Editorial Review

Review

"...this book is on a mission...one's eyes are definitely opened..." (The Independent on Sunday, 10th July 05)

"...Fed up of back-biting, skulduggery and unscrupulous behaviour? Then this is the book for you." (Office Secretary Magazine, October 2005)

"...you might want to invest in a new book - 21 Dirty Tricks at Work..."(Liverpool Daily Post, 13th October 2005)

"...plenty of substance..." (Reading Chronicle, 20th October 2005)

"...a book of hope. It exposes the classic manoeuvres and gives practical advice..." (Credit Control, Vol 26(6) 2005)

"...new middle management recruits should read one trick before retiring each night; that way they'll get wise to every trick in the book within a month..." (Professional Manager, Jan 06)

From the Back Cover

21 Dirty Tricks at Work is about lies. The type of underhand, pernicious and downright Machiavellian scheming that goes on in our businesses every day. An estimated £7.8bn is lost each year in the UK alone though unnecessary and counter-productive office politicking. But *21 Dirty Tricks at Work* is also a book of hope. The mission statement of the authors is to expose these behaviours and provide practical, workable tools for the vast majority who want to do a good day's work.

21 Dirty Tricks at Work provides you with all the information you need to spot negative tactics and self-interested strategies. It also shows you how to spot the games frequently being played and how to come out with your credibility intact and your sanity preserved.

So, if you are fed-up of constant back-biting, skulduggery and unscrupulous behaviour of your colleagues and workmates, join hands with the authors for the no-nonsense antidote for everyday politicking. It's time to get Machiavelli on the run..!

About the Author

Mike Phipps and **Colin Gautrey** are co-founders of Politics at Work Ltd, a London-based firm established in 2003 to help individuals and corporates stem the rising tide of office politics.

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Donald Rose:

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